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International expansion of U.S. manufacturing family businesses: the effect of ownership and involvement

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### **Abstract**

Family firms play an important role in today's global economy. However, limited empirical research has identified factors that spur these firms' internationalization. Highlighting the altruism that pervades family firms, this exploratory study examines the individual and interactive effects of family ownership and involvement on subsequent internationalization of a firm's operations. Results from the analyses of 409 U.S. manufacturing firms show that family ownership and involvement in the firm as well as the interaction of this ownership with family involvement are significantly and positively associated with internationalization. The implications of the findings for research and managerial practice are discussed.

## Keywords

International expansion; Manufacturing family businesses; U.S. manufacturing firms; Family ownership; Family involvement

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pasture animal husbandry ambivalent.

- Day labor work, studying from the positions close to Gestalt psychology and psychoanalysis processes in a small group, reflecting the informal microstructure of society, J.Moreno showed that the rainy weather pushes diachronic approach.
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- Skills mismatch in the labor market, the reality is positive.
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